LOOKING BELOW THE SURFACE



WE LEAD WITH STRATEGY

Our passion lies in helping companies achieve their full potential through strategic transformation. We seek out businesses at a crossroads and inject them with the strategic capital and entrepreneurial vision required to realize their full potential.

45+ YEAR TRACK RECORD OF EXCEPTIONAL RETURNS



20+

CREATIVITY | STRATEGIC INSIGHT | OPERATING EXCELLENCE | FAST ACTING

INVESTMENT CRITERIA

SIZE

\$35 to \$300 million in revenues Strategic acquisitions for our portfolio companies

INDUSTRY EXPERIENCE

Metals & fabrication Rubber & plastics Packaging Aerospace & defense Chemicals Building products & services Lumber

BUSINESS TYPES

Manufacturing Value-added distribution Business services

WE SPECIALIZE IN

Family business exits & corporate carve-outs Cross-border transactions Opportunities for strategic revitalization Out of favor industries Complex transactions Distressed, turnaround & special situations

321 NEWBURY ST, 2ND FLOOR BOSTON, MA 02115 FOLLOW US @WATERMILLGROUP

WATERMILL.COM



OUR TEAM

Steven Karol Managing Partner & Founder 30+ years of investing and general management experience Tufts University, BS; Harvard Business School, PPL

Julia Karol *President & COO* 15+ years of investing, strategy and general management experience Tufts University, BA; Stanford University, MA

Dale Okonow Senior Partner 30+ years of investing, operating and financing experience Cornell University, BS, JD, MBA

Benjamin Procter Senior Partner 30+ years of general management and transaction experience Trinity College (CT), BA ; Northeastern, MS, CPA

Robert Ackerman Senior Partner 30+ years of general management and transaction experience Yale University, BS ; Harvard Business School, MBA, DBA

Timothy Eburne Partner Emeritus 30+ years of turnaround, workout, and operations experience London, UK, FCA

Scott Oudheusden Partner 10+ years legal and investing experience Northwestern University, BA ; University of Virginia, JD

Peter d'Entremont Director of Research 25+ years of engineering and strategy experience University of Virginia, BS ; Dartmouth College, Tuck School of Business, MBA

Olga Levin Director of Finance & Compliance 5+ years of accounting and finance experience Darla Moore School of Business, University of South Carolina, BS

Taylor Mullen Senior Associate 5+ years of strategy and operations experience University of Chicago Booth, MBA ; University of Alabama, BS

RJ Hall Associate 5+ years of pipeline management and diligence experience Tufts University, BA

PORTFOLIO COMPANIES



2024

Producer of premium dried hardwood fiber and associated converted products



2021

Distributor and remanufacturer of softwood and hardwood lumber and specialty panel products



2019

Manufacturer of high-performance precision rollers, insulation and sealing technologies



2019

European manufacturer and distributor of fully certified, high-security fasteners and bolting components



2017

UK based manufacturer and distributor of high-strength industrial fasteners



2015 & 2016 Advanced prototype, low-tomedium volume production and

factory assist services

CONTACT

Julia Karol President & COO JKAROL@WATERMILL.COM WATERMILL.COM



Registration with the SEC should not be construed as an endorsement of Adviser's investment skill or acumen.

Investments in securities are not insured, protected or guaranteed and may result in loss of income and/or principal.

Investments in private fund securities carry additional risks such as limited liquidity, redemption restrictions and lack of publicly-available valuation information.

Specific securities identified and described may or may not be held in funds managed by the Watermill Group and do not represent all of the securities purchased, sold, or recommended for advisory clients. The reader should not assume that investments in the securities identified and discussed were or will be profitable. Any securities identified were selected for illustrative purposes and not based on their performance.

Industry registrations, designations, recognitions or awards should not be construed as an endorsement or a recommendation to retain the Adviser by the granting entity or any regulatory authority.